

7 Elements Preparation

	My Side	Their Side
Parties		
Interests		
	<u>Shared Interests:</u>	
	<u>Differences:</u>	
Alternatives		

7 Elements Preparation (continued)

	My Side	Their Side
Options	<u>Issues:</u> <u>Options:</u>	
Legitimacy		
Commitment		
Relationship		
Communication		